# Trade, skills and unemployment: a quantitative analysis 

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## Introduction

- What are the labor market effects of international trade?
- Trade has an asymmetric impact on industries, firms and regions
* Direct: more customers for exporters, more competition for importers
^ Indirect: supply more intermediates to exporters, lower demand of intermediates from firms competing with foreign producers
- If workers are heterogeneous in their characteristics and skills, or
- If there are labor market frictions (costly reallocation, unemployment), then
- Trade has an asymmetric impact on workers


## Introduction

- U.S. imports from China more than doubled between 2000-2007.


## U.S. Imports of Goods from China

(in real terms - index 2000=100)


- Concentrated in a small subset of manufacturing goods
- Computer and electronics, machinery and equipment, furniture, textiles.


## This paper

- I develop a model of trade and labor market dynamics
- Embed a DMP model of the labor market in an EK model of trade
- Goods mobility frictions, I-O linkages, geographic factors
- Propose a Roy (1951) model with frictional labor markets
- Extend the DMP model to many segmented labor markets
- Workers have heterogeneous skills or human capital
- Targeted search and costly labor reallocation
- Study how China's import competition affected U.S. labor markets
- 38 countries, 22 sectors, 21 occupations in the model
- Compute employment, unemployment, wage losses, and welfare effects
« Employment effects: Large drop in Routine Manual employment
$\star$ Welfare effects: Positive due to elastic labor supply


## Reduced form evidence

- Follow Autor, Dorn and Hanson (2013)
- Exploit differences in exposure of U.S. commuting zones (cities) to Chinese imports
- Construct a measure of exposure to Chinese imports using:

$$
\Delta I P W_{u i}=\sum_{j} \frac{L_{i j}}{L_{u j}} \frac{\Delta M_{u c j}}{L_{i}}
$$

- And estimate the following regression

$$
\Delta \text { Labor market variable }_{u i}=a_{0}+a_{1} \Delta I P W_{u i}+e_{i}
$$

## Reduced form evidence

Imports from China and changes in main labor market variables (2000-2007)

|  | Change in the share of <br> manufacturing employment | Change in the <br> unemployment rate | Change in avg <br> log weekly wage |
| :--- | :---: | :---: | :---: |
| $(\Delta$ Imports from <br> China to US)/Worker | $-0.8062^{* * *}$ <br> $(0.0663)$ | $0.1199^{* * *}$ <br> $(0.0274)$ | $-0.553^{* *}$ <br> $(0.2542)$ |
|  | Avg Mass layoffs <br> (as share of employment) | Avg Job Destruction |  |
| rate | Avg Job Creation |  |  |
| rate |  |  |  |

IV Regression, instrumented by imports from China by other advanced economies. Robust standard errors in parenthesis, clustered on state. Models are weighted by start of period commuting zone share of national population. * $p \leq 0.10$, $^{* *} p \leq 0.05,^{* * *} p \leq 0.01$.

## Reduced form evidence

Employment effects by occupation groups

## Imports from China, occupations and skills (2000-2007)

|  | Change in the share of employment in |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Non-routine Cognitive | Non-routine Manual | Routine Cognitive | Routine Manual |
| ( $\Delta$ Imports from China to US)/Worker | $\begin{aligned} & 0.05008 \\ & (0.0627) \end{aligned}$ | $\begin{gathered} 0.0829 \\ (0.0673) \end{gathered}$ | $\begin{aligned} & 0.1258 * * \\ & (0.05301) \end{aligned}$ | $\begin{gathered} -0.5688 * * * \\ (0.1309) \end{gathered}$ |
|  | Non-routine Cognitive | nge in the sha Non-routine Manual | employmen Routine Cognitive | Routine Manual |
| ( $\Delta$ Imports from China to US)/Worker | $\begin{gathered} 0.0165^{* * *} \\ (0.0048) \\ \hline \end{gathered}$ | $\begin{gathered} 0.0191^{* * *} \\ (0.0065) \\ \hline \end{gathered}$ | $\begin{gathered} 0.0280^{* * *} \\ (0.0100) \\ \hline \end{gathered}$ | $\begin{aligned} & 0.0430^{* * *} \\ & (0.0140) \\ & \hline \end{aligned}$ |

IV Regression, instrumented by imports from China by other advanced economies. Robust standard errors in parenthesis, clustered on state. Models are weighted by start of period commuting zone share of national population. * $p \leq 0.10,{ }^{* *} p \leq 0.05,{ }^{* * *} p \leq 0.01$.

## Skills and occupations: some suggestive evidence

## Occupation mobility matrix (1994-2010)

|  | probability of stay in same occup | probability conditional on switching occupation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | move to NRC | move to RC | move to NRM | move to RM |
| Non-routine cognitive | 0.51 | 0.44 | 0.36 | 0.05 | 0.14 |
| Routine cognitive | 0.52 | 0.47 | 0.19 | 0.13 | 0.22 |
| Non-routine manual | 0.45 | 0.21 | 0.26 | 0.19 | 0.33 |
| Routine manual | 0.55 | 0.17 | 0.20 | 0.17 | 0.46 |

## Wage loss and occupation switching (1994-2010)

| Dep. variable: change in log wage | Coeff | Robust std. error |
| :--- | :---: | :---: |
| Stay in same occupation | $-0.047^{* * *}$ | 0.008 |
| Different occupation |  |  |
| $\quad$ same group | $-0.106^{* * *}$ | 0.017 |
| $\quad$ different group | $-0.151^{* * *}$ | 0.013 |

Computed using workers that were displaced due to plant closing, insufficient work or position abolished in the past three years. Sample restricted to ages between 25 and 65 with full-time jobs at the time of displacement and with a full-time job at the time of the survey. Occupation defined at 2-digit SOC. An occupation switch is defined as a different 2-digit SOC occupation. Occupation groups are non-routine cognitive (NRC), routine cognitive (RC), non-routine manual (NRM), routine manual (RM).

## Model - main assumptions

The model has two main blocks:

- International trade and production
- Ricardian model of trade with iceberg costs (Eaton and Kortum)
- Free entry and exit, constant returns to scale, zero profits
- Non-tradeable final goods: CES aggregator of varieties
- Tradeable intermediate varieties: use structures, value added services and materials
- Frictional labor markets (DMP)
- Workers and employers match and produce value added services of type/occupation $j$
- Workers are heterogeneous with type $\tau$
- When working with a firm in occupation $j$ produce $y^{j \tau}$ units of value added services of type $j$. $y^{j \tau}$ determines workers' comparative advantage
- Unemployed workers may choose in which market $j$ to search
- Labor markets are segmented by $j$ and $\tau$


## Production \& Trade - Static sub-problem

- There are $N$ countries, $I$ industries and $O$ occupations
- In each ni there is a continuum of intermediate good producers with technology as in Eaton and Kortum (2002)
- Perfect competition, CRS technology, idiosyncratic productivity $z^{n i} \sim \operatorname{Fréchet}\left(1, v^{i}\right)$, deterministic sectoral TFP $A^{n j}$

$$
q_{t}^{n i}=z^{n i} A_{t}^{n i}\left[h_{t}^{n i}\right]^{\gamma^{n i, h}} \prod_{j=1}^{O}\left[Y_{t}^{n i, j}\right]^{\gamma^{n i, j}} \prod_{k=1}^{1}\left[M_{t}^{n i, k}\right]^{\gamma^{n i, k}}
$$

- where $M$ are material inputs (final goods), $Y$ are value added services, and $h$ are structures
- Trade across countries \& regions is only in these intermediate goods
- Trade frictions are modeled as "iceberg" bilateral trade cost
- must ship $\kappa^{n i, m i} \geq 1$ from $m$ for one unit to arrive in $n$


## Intermediate good prices

- The cost of the input bundle needed to produce varieties in $(n j)$ is

$$
x_{t}^{n j}=B^{n i}\left[r_{t}^{n i}\right] \gamma^{n i, h} \prod_{j=1}^{O}\left[\lambda_{t}^{n j}\right] \gamma^{n i, j} \prod_{k=1}^{l}\left[P_{t}^{n k}\right] \gamma^{n i, k}
$$

- where $r$ is the rental rate, $\lambda$ the price of value added services and $P$ the price of the final goods
- The unit cost of a good of a variety with draw $z^{n j}$ in $(n j)$ is

$$
\frac{x_{t}^{n i}}{z^{n i} A_{t}^{n i}}
$$

and so its price under competition is given by

$$
p_{t}^{n i}\left(z^{i}\right)=\min _{m}\left\{\frac{\kappa^{n i, m i} x_{t}^{m i}}{z^{m i} A_{t}^{m i}}\right\}
$$

## Production \& Trade - Static sub-problem

- Each n, i produces a final good (used for consumption and materials)
- CES (elasticity $\eta$ ) aggregator of sector $i$ goods from the lowest cost supplier in the world subject to $\kappa^{n i, m i} \geq 1$ "iceberg" bilateral trade cost

$$
Q_{t}^{n i}=\left[\int_{\mathrm{R}_{++}^{N}}\left[\tilde{q}_{t}^{n i}\left(z^{i}\right)\right]^{1-1 / \eta^{n i}} \phi^{i}\left(z^{i}\right) d z^{i}\right]^{\eta^{n i} /\left(\eta^{n i}-1\right)}
$$

where $z^{i}=\left(z^{1 i}, z^{2 i}, \ldots z^{N i}\right)$ denotes the vector of productivity draws for a given variety received by the different $n$

- By properties of the Frechet, the resulting price index in sector $i$ and country $n$ is

$$
P_{t}^{n i}=\Gamma^{n i}\left[\sum_{m=1}^{N}\left[x_{t}^{m i} \kappa^{n i, m i}\right]^{-v^{i}}\left[A^{m i}\right]^{v^{i} \gamma^{m i}}\right]^{-1 / v^{i}}
$$

where $\Gamma^{n i}$ is a constant

## Production - Static sub-problem - Equilibrium conditions

- The share that country $n$ spends in goods of sector $i$ from country $m$ is given by

$$
\pi_{t}^{n i, m i}=\frac{\left[x_{t}^{m i} \kappa^{n i, m i}\right]^{-v^{i}}\left[A^{m i}\right] v^{i} \gamma^{m i}}{\sum_{\ell=1}^{N}\left[x_{t}^{\ell i} \kappa^{n i, \ell i}\right]^{-v^{i}}\left[A^{\ell i}\right] \nu^{i} \gamma^{i i}},
$$

- Demands for value added services $j$ is

$$
Y_{t}^{n j}=\sum_{i=1}^{l} \frac{\gamma^{n i, j}}{\lambda_{t}^{n j}} \sum_{m=1}^{N} \pi_{t}^{m i, n i} X_{t}^{m i}
$$

where $X_{t}^{m i}$ is total expenditures in goods of sector $i$ from country $m$.

- Firms will demand structures $h$, which are in fixed supply in each country and industry.
- Owners of local structures (rentiers), obtain rents
- Use income to purchase local goods with same preferences as workers.


## Frictional labor markets, occupational choice and skills

- The value for a worker in country $n$ employed in occupation $j$ with skills $\tau$ is

$$
W_{t}^{n j, \tau}=\underbrace{w_{t}^{n j, \tau} /, P_{t}^{n}}_{\text {real wage }}+\beta(1-\delta) \mathbb{E}_{t}\left[W_{t+1}^{n j, \tau^{\prime}} \mid \tau\right]+\beta \delta \mathbb{E}_{t} \underbrace{\left[S_{t+1}^{n, \tau^{\prime}}\left(\epsilon_{t+1}\right) \mid \tau\right]}_{\text {search }}
$$

- $\beta$ discount factor. $\delta$ exogenous separation probability. No savings
- skills $\tau$ may evolve over time.
- Consume $c_{t}^{n j}=\prod_{k=1}^{J}\left(c_{t}^{n j, k}\right)^{\alpha^{k}}$, where $P_{t}^{n}$ is country $n$ price index
- The value for an unemployed worker in country $n$ with skills $\tau$ is

$$
U_{t}^{n, \tau}=\underbrace{b^{n}}_{\text {home production }}+\beta \mathbb{E}_{t}\left[S_{t+1}^{n, \tau^{\prime}}\left(\epsilon_{t+1}\right) \mid \tau\right]
$$

- At the beginning of each $t$, unemployed decide where to search

$$
S_{t}^{n, \tau}\left(\epsilon_{t}\right)=\max _{j}\{\underbrace{\varphi^{u}\left(\theta_{t}^{n j, \tau}\right)}_{\text {match prob }} W_{t}^{n j, \tau}+\left(1-\varphi^{u}\left(\theta_{t}^{n j, \tau}\right)\right) U_{t}^{n, \tau}+\sigma \underbrace{\epsilon_{t}^{j}}_{\text {iid shock }}\}
$$

- $\epsilon \sim$ iid Type-I Extreme Value, $\sigma>0$ scales the variance of shocks
- Larger $\sigma$ means search is more random. Lower $\sigma$ means search is more directed
- Workers consume the shock when they decide - not part of the surplus


## Frictional labor markets, occupational choice and skills

- Using properties of Type-I Extreme Value distributions one obtains:
- The expected or ex-ante (expectation over $\epsilon$ ) value of search

$$
S_{t}^{n, \tau}=\sigma \log \left[\sum_{j} \exp \left(\varphi^{u}\left(\theta_{t}^{n j, \tau}\right) W_{t}^{n j, \tau}+\left(1-\varphi^{u}\left(\theta_{t}^{n j, \tau}\right)\right) U_{t}^{n, \tau}\right)^{1 / \sigma}\right]
$$

- Fraction of unemployed workers that choose occupation $j$

$$
N_{t}^{n j, \tau}=\frac{\exp \left(\varphi^{u}\left(\theta_{t}^{n j, \tau}\right) W_{t}^{n j, \tau}+\left(1-\varphi^{u}\left(\theta_{t}^{n j, \tau}\right)\right) U_{t}^{n, \tau}\right)^{1 / \sigma}}{\sum_{k=1}^{o} \exp \left(\varphi^{u}\left(\theta_{t}^{n k, \tau}\right) W_{t}^{n k, \tau}+\left(1-\varphi^{u}\left(\theta_{t}^{n k, \tau}\right)\right) U_{t}^{n, \tau}\right)^{1 / \sigma}}
$$

- The dynamics of the distribution of workers across occupations, skills and employment status depends on worker's optimal choices


## Employers

- Employers post vacancies in market $j$ targeted to workers with skills $\tau$.
- If a match is formed workers and employers decide whether to start production or dissolve the match.
- The value of a vacancy is,

$$
V_{t}^{n j, \tau}=-K_{t}^{n}+\varphi^{v}\left(\theta_{t}^{n j, \tau}\right) J_{t}^{n j, \tau}
$$

- Free entry implies $V_{t}^{n j, \tau}=0$ for all markets and at all times.
- The value of a job for the employer is equal to,

$$
J_{t}^{n j, \tau}=\underbrace{\frac{\lambda_{t}^{n j} y^{j \tau}}{P_{t}^{n}}}_{\text {revenues }}-\underbrace{\frac{w_{t}^{n j, \tau}}{P_{t}^{n}}}_{\text {wages }}+\beta(1-\delta) \mathbb{E}_{t}\left[J_{t+1}^{n j, \tau^{\prime}} \mid \tau\right]
$$

- CRS matching function. Nash bargaining with worker's weight $\phi$


## Equilibrium

- The definition of equilibrium is standard.
- Note that:
- Conditional on sequences for $\lambda_{t}^{n j}$ and $Y_{t}^{n j, S}$ :
- I can solve all prices and quantities in the Ricardian trade block
- Temporary equilibrium
- Conditional on sequences for $\lambda_{t}^{n j}$ and $P_{t}^{n}$ :
- I can solve the dynamic problem of workers and firms in frictional labor markets
- Dynamic equilibrium
- This gives me a sequence for $Y_{t}^{n j, S}$.
- Markets have to clear at all times


## A special case

- Workers' skills do not change if the worker is unemployed
- For each occupation, there is a set of skills for which the output $y^{j \tau}$ is maximal
- learning-by-doing: Mismatched employed workers "acquire" the best skills for her current occupation with probability $\rho$


## Proposition

In the special case, given a sequence for prices $\lambda_{t}^{n j}$ and $P_{t}^{n}$, equilibrium conditions in the frictional labor markets must satisfy:

$$
\begin{aligned}
& \frac{w_{t}^{n j, \tau}}{P_{t}^{n}}=\phi \frac{\lambda_{t}^{n j} y^{j \tau}}{P_{t}^{n}}+(1-\phi) b+\beta(1-\delta) \phi K_{t+1}^{n} \theta_{t+1}^{n j, \tau}- \\
& -\beta(1-\delta)(1-\phi) \sigma \log \left(N_{t+1}^{n j, \tau}\right)-\beta(1-\delta)(1-\phi) \rho\left(U_{t+1}^{n, \tau^{\prime}}-U_{t+1}^{n, \tau}\right) \\
& \frac{K_{t}^{n}}{\varphi^{\nu}\left(\theta_{t}^{n j, \tau}\right)}=(1-\phi)\left(\frac{\lambda_{t}^{n j} y^{j \tau}}{P_{t}^{n}}-b\right)-\beta(1-\delta) K_{t+1}^{n}\left(\phi \theta_{t+1}^{n j, \tau}+\left[\frac{(1-\rho)}{\varphi^{\vee}\left(\theta_{t+1}^{n j, \tau}\right)}+\frac{\rho}{\varphi^{\nu}\left(\theta_{t+1}^{n j, \tau^{\prime}}\right)}\right]\right)+ \\
& +\beta(1-\delta)(1-\phi) \sigma \log \left(N_{t+1}^{n j, \tau}\right)+\beta(1-\delta)(1-\phi) \rho\left(U_{t+1}^{n, \tau^{\prime}}-U_{t+1}^{n, \tau}\right) \\
& N_{t}^{n j, \tau}=\frac{\exp \left(\frac{\phi K_{l}^{\eta}}{(1-\phi) \sigma} \theta_{t}^{n j, \tau}\right)}{\sum_{l=1}^{O} \exp \left(\frac{\phi K_{K}^{n}}{(1-\phi \phi \sigma} \theta_{t}^{n \ell, \tau}\right)} \\
& U_{t}^{n, \tau^{\prime}}-U_{t}^{n, \tau}=\beta \sigma\left[\log \left(\sum_{l=1}^{o} e^{\left(\frac{\phi \kappa_{t+1}^{n}}{(1-\phi) \theta_{t+1}^{n} \theta_{t+1}^{\prime}}\right)}\right)-\log \left(\sum_{\ell=1}^{0} e^{\left(\frac{\phi \kappa_{t+1}^{n}\left(\frac{1}{1-\phi \phi \sigma^{\prime}} \theta_{t+1}^{n, \tau}\right)}{t}\right)}\right)\right]+\beta\left(U_{t+1}^{n, \tau^{\prime}}-U_{t+1}^{n, \tau}\right)
\end{aligned}
$$

where $\theta_{t}^{n j}$ is labor market tightness of labor market $n j$ at time $t$.

## Proposition

In the special case, given a sequence for prices $\lambda_{t}^{n j}$ and $P_{t}^{n}$, equilibrium conditions in the frictional labor markets must satisfy:

$$
\begin{aligned}
& \frac{w_{t}^{n j, \tau}}{P_{t}^{n}}=\phi \frac{\lambda_{t}^{n j} y^{j \tau}}{P_{t}^{n}}+(1-\phi) b+\beta(1-\delta) \phi K_{t+1}^{n}{ }_{t+1}^{n j, \tau}- \\
& -\beta(1-\delta)(1-\phi) \sigma \log \left(N_{t+1}^{n j, \tau}\right)-\beta(1-\delta)(1-\phi) \rho\left(U_{t+1}^{n, \tau^{\prime}}-U_{t+1}^{n, \tau}\right) \\
& \frac{K_{t}^{n}}{\varphi^{\nu}\left(\theta_{t}^{n j, \tau}\right)}=(1-\phi)\left(\frac{\lambda_{t}^{n j} y^{j \tau}}{P_{t}^{n}}-b\right)-\beta(1-\delta) K_{t+1}^{n}\left(\phi \theta_{t+1}^{n j, \tau}+\left[\frac{(1-\rho)}{\varphi^{v}\left(\theta_{t+1}^{n j, \tau}\right)}+\frac{\rho}{\varphi^{\nu}\left(\theta_{t+1}^{n j, \tau^{\prime}}\right)}\right]\right)+ \\
& +\beta(1-\delta)(1-\phi) \sigma \log \left(N_{t+1}^{n, \tau}\right)+\beta(1-\delta)(1-\phi) \rho\left(U_{t+1}^{n, \tau^{\prime}}-U_{t+1}^{n, \tau}\right) \\
& N_{t}^{n j, \tau}=\frac{\exp \left(\frac{\phi K_{t}^{n}}{(1-\phi) \sigma} \theta_{t}^{n j, \tau}\right)}{\sum_{l=1}^{O} \exp \left(\frac{\phi K_{t}^{n}}{(1-\phi) \sigma} \theta_{t}^{n \ell, \tau}\right)} \\
& U_{t}^{n, \tau^{\prime}}-U_{t}^{n, \tau}=\beta \sigma\left[\log \left(\sum_{l=1}^{o} e^{\left(\frac{\phi \kappa_{t+1}^{n}}{(1-\phi)^{n} \theta_{t+1}^{n} \tau^{\prime}}\right)}\right)-\log \left(\sum_{l=1}^{0} e^{\left(\frac{\phi \kappa_{t+1}^{n}}{\left(1-\phi \phi \sigma^{\prime}\right.} \theta_{t+1}^{n \ell \tau}\right)}\right)\right]+\beta\left(U_{t+1}^{n, \tau^{\prime}}-U_{t+1}^{n, \tau}\right)
\end{aligned}
$$

where $\theta_{t}^{n j}$ is labor market tightness of labor market $n j$ at time $t$.

## Calibration

- 22 sectors and 38 countries. Monthly frequency
- Only in the US frictional labor markets - ROW frictionless single market
- Cobb-Douglas matching function
- Cost of occupational mismatch - Barlevy (2002).

$$
y^{j \tau}=\left[\begin{array}{cccc}
1 & y^{11} & \cdots & y^{1 T} \\
y^{21} & 1 & \cdots & y^{2 T} \\
\vdots & \vdots & \ddots & \vdots \\
y^{O 1} & y^{O 2} & \cdots & 1
\end{array}\right]
$$

- 21 occupations ( $O=T=21$ ). For parsimony, only 2 parameters:
- same occupation $=1$
- different occupation but same group
- different occupation and group


## Calibration

| Parameter |  | value | target |
| :--- | :---: | :---: | :---: |
| discount factor | $\beta$ | 0.996 | $5 \%$ annual interest rate |
| bargaining weight | $\phi$ | 0.72 | Shimer (2005) |
| home production | $b$ | $0.4^{*}$ | Shimer (2005) |
| CD match elasticity |  | 0.72 | Shimer (2005) |
| CD match efficiency |  | 0.27 |  |
| vacancy posting cost | $K_{t}$ | $0.33^{* *}$ | Avg $\theta \approx 1$ and $u \approx 6.0 \%$ |
| death probability |  | 0.003 | Approx worklife of 30 years |
| exogenous separation | $\delta$ | 0.02 | EU rate of $1.5 \%$ |
| Occupation upgrading | $\rho$ | 0.02 | Approx upgrade in 4 years |
| dispersion of $\epsilon$ shock | $\sigma$ | 0.25 | occup mobility EUE $\approx 50 \%$ and |
| Cost of occup mismatch | $y^{j \tau}$ | 0.89 | wage loss across occ groups |
|  | 0.80 |  |  |
| "Newborn" distribution |  |  | occupation shares of employment |

* effective $b$ is lower due to occupation shocks
** $K_{t}$ changes in the counterfactual with manager's real wage


## Calibration - production and trade

- Calibration of trade block is easier using "hat algebra" from DEK (2008) no need to pin-down $A^{n i}$ or $\kappa^{n i, m i}$ Hat algebra
- Trade shares $\pi_{0}$ : WIOD year 2000
- GO, structures and labor shares: BEA and U.S. IO, WIOD for other countries
- Occupation shares in wage bill of industries: Occupational Employment Statistics (BLS)
- Trade elasticity $v^{i}$ : From Caliendo and Parro (2015)
- Trade (current account) deficits. Assume no debt. All are capital income differences within the period.


## Identifying the China shock - counterfactual experiment

- Idea: find the change in Chinese TFP that matches the changes in US imports from China in the model.
- Use the model to solve for the change in China's 12 manufacturing industries TFP $\left\{\hat{A}^{\text {China, } i}\right\}_{i=1}^{12}$ such that model's imports match predicted US imports from China from 2000 to 2007
- Problem: not all observed changes in imports are due to China
- Follow Autor, Dorn, and Hanson's (2013) strategy:
- Use other advanced countries imports as a predictor (first stage)

$$
\Delta M_{U S A, i}=a_{1}+a_{2} \Delta M_{\text {other }, i}+e_{i}
$$

## The China shock

- Compare 2 steady states
- Aggregate unemployment falls 0.3pp

Changes in employment shares by occupation


## The China shock

Employment shares by big occupation group


## The China shock

Percent change in avg. wage by occupation


## The China shock

- Occupational mismatch \& complementarity
- Measure of workers employed in suboptimal occupations
- Before: 20\% - After: 14\%

Change in employment distribution by skill type


## The China shock

- Where do unemployed workers search?



## The China shock

- Welfare across labor markets - (share of surplus to workers)

Consumption equivalent variation - percent

(a) good skill match

(b) poor skill match

## Conclusion

- This paper brings together two workhorse models of the labor market:
- The DMP model of frictional labor markets
- The Roy model of skill heterogeneity and selection
- And embeds it into a standard model of international trade
- I show that after an asymmetric labor market shock due to trade
- The surplus of workers changes unevenly
- Labor reallocates away from occupations with low labor demand
- In the long run, labor supply is elastic and the composition of the skills in the labor force changes
- Wages and welfare are not very depressed even for the most affected workers due to the option to move to better labor markets
- Work in progress... more results on the way

Thank you!

## Temporary equilibrium conditions

How to solve for the temporary equilibrium in time differences?

- Price index

$$
P_{t}^{n i}=\Gamma^{n i}\left[\sum_{m=1}^{N}\left[x_{t}^{m i} \kappa^{n i, m i}\right]^{-v^{i}}\left[A^{m i}\right]^{v^{i} \gamma^{m i}}\right]^{-1 / v^{i}}
$$

- Trade shares

$$
\pi_{t}^{n i, m i}=\frac{\left[x_{t}^{m i} \kappa^{n i, m i}\right]^{-v^{i}}\left[A^{m i}\right] v^{i} \gamma^{m i}}{\sum_{\ell=1}^{N}\left[x_{t}^{\ell i} \kappa^{n i, \ell i}\right]^{-v^{i}}\left[A^{\ell i}\right] v^{i} \gamma^{i i}},
$$

## Temporary equilibrium - Time differences

How to solve for the temporary equilibrium in time differences?

- Price index

$$
\hat{P}_{t+1}^{n i}=\left[\sum_{m=1}^{N} \pi_{t}^{n i, m i}\left[\hat{x}_{t+1}^{m i}\right]^{-v^{i}}\right]^{-1 / v^{i}}
$$

- Trade shares

$$
\pi_{t+1}^{n i, m i}=\frac{\pi_{t}^{n i, m i}\left[\hat{x}_{t+1}^{m i}\right]^{-v^{i}}}{\sum_{\ell=1}^{N} \pi_{t}^{n i, \ell i}\left[\hat{x}_{t+1}^{\ell i}\right]^{-v^{i}}}
$$

- Where $\hat{P}_{t+1}^{n i}=P_{t+1}^{n i} / P_{t}^{n i}$
- Same "hat algebra" applies to other equilibrium conditions from Ricardian trade block


## Dynamic evolution of the state

- The dynamics of the distribution of workers across occupations, skills and employment status depends on worker's optimal choices

$$
\begin{array}{r}
\Phi_{E, t}^{n j, \tau}=(1-\delta) \sum_{\tau^{\prime}} \mu\left(\tau \mid \tau^{\prime}\right) \Phi_{E, t-1}^{n j, \tau^{\prime}}+\left(\delta \sum_{k=1}^{O} \sum_{\tau^{\prime}} \mu\left(\tau \mid \tau^{\prime}\right) \Phi_{E, t-1}^{n k, \tau^{\prime}}+\sum_{\tau^{\prime}} \mu\left(\tau \mid \tau^{\prime}\right) \Phi_{U, t-1}^{n, \tau^{\prime}}\right) N_{t}^{n j, \tau} \varphi^{u}\left(\theta_{t}^{n j, \tau}\right) \\
\Phi_{U, t}^{n, \tau}=\sum_{j=1}^{O}\left(\delta \sum_{k=1}^{O} \sum_{\tau^{\prime}} \mu\left(\tau \mid \tau^{\prime}\right) \Phi_{E, t-1}^{n k, \tau^{\prime}}+\sum_{\tau^{\prime}} \mu\left(\tau \mid \tau^{\prime}\right) \Phi_{U, t-1}^{n, \tau^{\prime}}\right) N_{t}^{n j, \tau}\left(1-\varphi^{u}\left(\theta_{t}^{n j, \tau}\right)\right)
\end{array}
$$

## Closing the model \& trade imbalances

- Assume that in each country there is a mass one of Rentiers
- Owners of local structures, obtain rents $\sum_{i=1}^{l} r_{t}^{n i} H^{n i}$
- Send all their local rents to a global pool
- Receive a constant share $\iota^{n}$ from the global pool, with $\sum_{n=1}^{N} \iota^{n}=1$
- Current account imbalances in country $n$ given by

$$
\sum_{i=1}^{l} r_{t}^{n i} H^{n i}-\iota^{n} \chi_{t}
$$

where $\chi_{t}=\sum_{n=1}^{N} \sum_{i=1}^{l} r_{t}^{n i} H^{n i}$ are the total revenues in the global pool

- Rentier uses her income to purchase local goods
- Same preferences as workers


## Occupational groups and skills



## Occupational shares by industry



## Evolution of real wages in two industries



